

VALUE-ADDED BENEFITS. EVERY PROJECT. EVERY TIME.

Regardless of the need, situation or service required, we enable municipal and industrial customers to maximize their efficiency, productivity and success.

However, we don't stop at just delivering a service. With every Synagro engagement, whether it's a one-time event or an ongoing relationship, our focus is on being compliant and cost-effective at all times.

That is why we include these benefits to all of our customers, no matter the need, specific challenge or location – with no extra or hidden costs.



**MILLION TONS
OF BIOSOLIDS
MANAGED
ANNUALLY**



**CLASS A
FACILITIES
OPERATED**



**NATIONWIDE
PARTNERSHIPS**



PROJECT MANAGEMENT AND LOGISTICS COORDINATION

With more than 35 years of experience on projects of all sizes for all situations, we've become experts at execution and project management. Our team members excel at analyzing, regulatory compliance, reporting, tracking and facilitating a rapid response to any development. We perform rigorous analysis on all projects to minimize surprises in the field, ensuring that each job runs as smoothly and as effectively as possible.

SOLUTION EVALUATION AND OPTION ANALYSIS

Each customer we serve has unique needs and challenges, which requires the appropriate selection of technology and equipment each time. Simply put, we are technology-neutral – we can work with any technology and equipment available on the market. We'll help get the most value from current and selected equipment to achieve nothing short of maximum success.

TECHNOLOGY EVALUATION

Synagro is constantly reviewing new and emerging technologies to identify promising potential solutions for our customers. While we are focused on providing solutions with proven commercial and technical viability, we also keep an eye toward the future.

REGULATORY MONITORING AND COMPLIANCE

Having served municipal and industrial customers nationwide, we're well-acquainted with the value of diligently monitoring changes in the regulatory and compliance landscapes. That's why we pay close attention to both the private and public sectors, ensuring best use of budget, energy and time.

Our relentless focus on compliance helps our customers can be confident that their materials are being managed appropriately. We provide invaluable access to:

- Cost-impact analysis, allowing customers to determine if policy changes will affect operations;
- Financing options if policy changes are determined to have an impact on the business;
- Ongoing permit and regulatory management and reporting – we do the paperwork for you; and
- Risk-management assessments.

TECHNICAL SERVICES

Every Synagro customer benefits from the assistance and rich expertise of our Technical Services team. Because our teams are regional-based, they're experts at tailoring their approach to each customer and to each unique project based on the local compliance and regulatory requirements.

LAND PERMITTING AND PERMITTING MANAGEMENT

Navigating the ongoing complexities of land-permitting is where working with the largest organization in the industry helps our customers achieve success. Our industry-leading team of permitting and regulatory experts manages this process to ensure compliance and ease of operation. They will navigate all regulatory requirements; identify and solicit end-users; prepare and submit permit applications and monitor the permit process; perform site inspections; attend and present at public meetings and respond to technical questions and inquiries.

REDUNDANCY AND BACK UP SOLUTIONS

We have over 800 people including agronomists, engineers, operators and soil scientists dedicated to serving our customers. As needs change, even in the middle of a project, we can respond quickly.

PRODUCT DISTRIBUTION, TRANSPORTATION AND STORAGE SOLUTIONS

Hundreds of projects every day and nationwide rely on Synagro's comprehensive knowledge, logistics management, product marketing and technical skills to deliver uniquely tailored and diversified solids-management plans for each of our customers. We manage the hassle and worry of compliance, disposal and transportation to deliver a solution for beneficial reuse that provides the best value for the dollar and the environment.

ENVIRONMENTAL SAFETY AND HEALTH PROCEDURES

When operating in a highly regulated industry, it is essential to have a formal program and organizational commitment to comply with all applicable laws, permits and regulations regarding health, safety and the environment. Through our Environmental, Health, Safety and Transportation department, every employee is accountable for ongoing training, education and maintaining a daily focus on this crucial matter.

RISK TRANSFERENCE

Working with Synagro means having a single source of responsibility; we manage the risk so customers don't have to do so. Our programs include total responsibility for environmental and regulatory compliance – completely relieving the burden and costs associated with compliance.

COMMUNITY OUTREACH AND PUBLIC COMMUNICATIONS

Whether reaching out to federal, state or local organizations on behalf of a customer or having a dialogue with individual residents of the community, we work tirelessly to highlight the benefits and importance of local biosolids applications and operations.

COMPLETE PROJECT FINANCING OPTIONS

Thanks to our respected and wide presence in the field, Synagro is able to provide all customers with access to a range of options for project or services financing. We're also able to assist our customers in finding opportunities for private sector grants – some of which they may not otherwise be able to access. We'll even help identify and access new incentives and tax credits, including increasingly important Green Energy incentives.

